

Devine



Agribusiness

Company Profile



Our core focus is the delivery of business support services to agricultural enterprises in the key fields of strategic business planning, natural resource management and rural accounting & taxation.



Background

Devine Agribusiness is a professional services consulting firm.

Our core focus is the delivery of business support services to agricultural enterprises in the key fields of strategic business planning, natural resource management and rural accounting & taxation. We also work in the mining and energy sector in the areas of natural resource management and compensation assessment.

Our team of qualified, experienced professionals from a range of disciplines also equips us to undertake feasibility and research work on agribusiness projects for a diverse range of investors.

Services

In developing our services we first identify the key challenges that our clients are faced with. We then set out to develop and offer services to meet this need. We tailor our services to the needs of individual clients, however the services offered fall broadly into the following categories:

Business Advisory Services

- Rural business planning and advice
- Finance structuring and negotiation
- Rural business training programs
- Business analysis and benchmarking
- Rural valuation services
- Preparing for and managing family succession

Rural Accounting and Taxation

- Preparation of financial accounts
- Preparation of tax returns
- Tax planning
- Specialist taxation planning
- Business structures
- Business activity statements
- Bookkeeping and financial management services

Natural Resource Management

- PMAV applications
- Vegetation management permit applications
- Leasehold land tenure conversion and upgrade applications
- GIS and property mapping services

Petroleum and Mining

- Compensation assessment
- Negotiating land access conditions
- Easement and acquisition valuations



Our team

Our firm is comprised of a dedicated group of experienced professionals.

Possessing significant expertise in a wide range of disciplines, we have assembled a competent team of agribusiness professionals within one firm.

Drawn predominately from rural and regional locations throughout Queensland, our team is well placed to assist you in achieving the desired outcomes for your business.

- Dominic Devine M.I.M.C., A. D. Business (Valuation)
- Graham Kenny M.I.M.C., B. App. Sc. Rural Tech. (Hons. 1)
- Mark Edwards CA., B. Business (Accounting & Agribusiness), M.A. (Financial Planning)
- Scott Kostecki G. Dip. Agribusiness, Dip. Agriculture
- Tony Koch B. Business (Agribusiness), A.D. App. Sc.
- Tim Eggington B. Commerce, Ass. CPA
- Michael Flynn B. V. Sc. (Hons. 1)
- Tom Marland B. Arts (Regional Town Planning), B. Laws
- James Bryant B. Business, B. Commerce
- Mark Currey (Senior Consultant)
- Jason Knight A. D. (Business) D. Bus. Management
- Michael Wild (Consultant)
- Dr. Martin Wood Ph. D. (Cantab.) M. Sci. (Hons. 1, Chemistry)
- Jon Grant B. Economics
- Peter Tannock (Registered Valuer)

In addition, our team of professionals is assisted by a dedicated team of support staff.

Rural business planning and advice

The business planning process enables clients to identify and evaluate business opportunities, and develop sound strategies to pursue them whilst managing any weaknesses. Business planning provides a solid framework for decision making.

Most of our consultants are based in rural locations and have the advantage of local knowledge and experience that may prove invaluable in developing tailored solutions to client issues.

Cash flow and profit projections are central to any planning process, so it is common for us to devote significant resources to these components of the plan. Alternative scenarios and sensitivity to key variables can then be compared and analysed.

Our business plans can be tailored to meet your individual needs or those of third parties, such as your bank or business partners.

Finance structuring and negotiation

Our agri-finance services are ideal for clients requiring a general review of the cost and suitability of their financing arrangements. It is also suitable for those requiring additional finance facilities for property purchase or capital expenditure programmes.

The service provides clients with a dedicated finance specialist with many years banking experience that can provide independent and qualified advice. We are a fully accredited member of the Mortgage and Finance Association of Australia (MFAA). The MFAA is Australia's peak industry body for the mortgage and finance industries. Its members work hard to provide the best possible service and ethical standards.

In order to maintain our independence when advising on different lending products, all services are offered on a 'fee for service' basis (that is, they are not commission based). Any upfront commissions we receive from lenders are rebated directly to the client.

Rural business training programs

Devine Agribusiness has developed several training programmes relevant to rural business management. Many of these can often be fully or partially funded through training assistance schemes such as Farm Ready.

We deliver industry training courses on a number of topics including:

- Rural business planning
- Property development planning
- Drought recovery planning
- Infrastructure development planning
- Analysing a farm business
- Understanding your farm business
- Preparing and understanding cashflow projections
- Developing an environmental risk management plan

Rural valuation services

Our firm can provide registered valuations of rural property for a range of purposes, including CGT, stamp duty, due diligence, and for intergenerational transfers. We are a specialist rural valuation firm and do not undertake residential or commercial valuations.

Preparing for and managing family succession

It is well known that implementing generational transfer can be particularly challenging for rural businesses. Succession planning requires careful attention to many different aspects of the business, including finance, taxation, cash flow and profitability. With significant expertise across a wide range of disciplines, our team is well placed to assist you in the development and implementation of your succession plan.

We can either work closely with your chosen accountants and solicitors, or, where required, refer you to specialists in these fields.

RURAL ACCOUNTING AND TAXATION

Devine Agribusiness has integrated a full service accounting and taxation practice into the range of core services offered by the firm. Our qualified accountants specialise in primary production accounting and taxation, and remain well informed of the latest developments relevant to your business needs.

We can assist clients with the following services:

- Bookkeeping and financial management
- Preparation of financial accounts
- Taxation returns
- Tax planning
- Specialist taxation needs
- GST and the preparation of Business Activity Statements (BAS)
- Fringe benefits tax
- Capital gains tax
- Business structures
- Estate planning
- Retirement planning
- Self-managed superannuation

Many of the consulting services we offer fit hand-in-glove with our accounting services, delivering efficiencies and management simplicity to those clients who choose to utilise both services.



NATURAL RESOURCE MANAGEMENT

The management of land, water and vegetation are specialised fields of expertise requiring a thorough understanding of the relevant regulatory framework.

Devine Agribusiness offers a number of services in relation to natural resource and rangeland management:

PMAV applications

The PMAV (property map of assessable vegetation) process remains the best possible way to secure certainty and accuracy of regulatory vegetation mapping for your property. Our natural resource management team has been successfully preparing PMAV applications since the inception of the concept in 2004. We have access to the latest satellite and aerial photograph imagery. We can also use proven methods to obtain the required field data to effect a change to the mapping if necessary.

Vegetation management permit applications

Despite the cessation of broad scale land development in Queensland, there remain many instances where clearing permits are available for management or maintenance of rural property. Our vegetation management specialists can provide assistance to clients with preparing applications addressing each of the relevant criteria to ensure a successful application.

Leasehold land tenure renewal and upgrade applications

Devine Agribusiness has significant experience dealing with government administrative processes at all levels, particularly in land administration matters. Lease upgrade / renewal applications and freeholding applications are routinely prepared and managed on behalf of our clients.

Recent amendments to the Land Act and the implementation of the 'Delbessie' leasehold land management assessment framework require landholders to be diligent in their dealings with the state. We have successfully negotiated a number of lease renewals complete with land management agreements, a necessary component under the new framework.

GIS & property mapping services

Regulatory controls demand high levels of accuracy for on-ground works. Access to advanced technology has made the use of GPS and other spatial aids very useful in property infrastructure development and development planning. Devine Agribusiness offers comprehensive spatial information services using GPS and GIS software technology. We can develop the maps you require, generate the data you are seeking and / or identify specific points for you on site.

Projects routinely undertaken include:

- Interpretation of regional ecosystem mapping and on-site identification of remnant areas.
- Generation of coordinates from regulatory mapping and uploading to GPS
- Developing accurate vegetation management maps and calculation of relevant areas.
- Plotting and measuring bore drains for GABSI bore drain replacement project applications.
- Mapping of existing property infrastructure, proposed water infrastructure projects, and natural features and improvements to develop property plans for general use.



Compensation assessment

Petroleum explorers and operators have a statutory requirement to provide compensation to landholders whose land is affected by petroleum activity. Whilst this is not yet mirrored in mining legislation, there is a growing acceptance by miners of the need to provide adequate compensation for disturbances to landholders and their businesses.

Our firm has undertaken compensation assessment of mining and petroleum activities for over ten years. Our team has significant experience in this area and is well informed of industry practices and relevant precedent. With a thorough understanding of both rural industry and the resources sector, we are well positioned to assist you to negotiate the best available outcome.

Negotiating land access conditions

Accessing land to undertake exploration activities is a routine requirement of miners and petroleum explorers. We have substantial experience in negotiating acceptable land access conditions, including compensation arrangements.

Easement and acquisition valuations

Petroleum producers and miners often need to acquire easements, and in some cases entire properties. Our valuers have been involved in several land and easement acquisition projects and can assist in ensuring fair value for acquired areas and, where applicable, for any consequential damages.



Devine Agribusiness office locations:

CHARLEVILLE

72 Wills Street
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Charleville Q 4470 Australia
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ROMA

61 McDowall Street
(PO Box 1243)
Roma Q 4455 Australia
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EMERALD

Suite 3, Denison Chambers
106 Egerton Street (PO Box 408)
Emerald Qld 4720 Australia
Telephone: (07) 4987 4599

BUNDABERG

Level 1
32 Bourbong Street
Bundaberg Q 4670 Australia
Telephone: (07) 3226 7777

MACKAY

Cnr Alfred & Wellington Streets
(PO Box 411, Mackay Post Shop)
Mackay Q 4740 Australia
Telephone: (07) 3226 7777

BRISBANE

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10 Market Street
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